

Régis Morel	MBA, MSc Physics, 38, Swiss Bourg 49, 1003 Lausanne, Switzerland +41 79 502 61 04, <a href="mailto:regis@regismorel.com">regis@regismorel.com</a> <a href="http://www.regismorel.com">www.regismorel.com</a>
In a Nutshell	MBA with 10 years experience of management in the areas of Business Intelligence, Internet technologies and business consulting.
My Strengths	Natural leader who instinctively creates clear vision and direction and knowledgeable Manager with a proven ability to provide effective solutions.
Personal Objectives	To secure challenging responsibilities within an international environment in the arena of Innovative Internet Technologies or Corporate Performance Management.



## CAREER SUMMARY

2007-present Orange Switzerland <a href="http://www.orange.ch">www.orange.ch</a>	<p><b>Corporate Business Intelligence Delivery Manager</b>, June 2009 - present As CBI Delivery Manager I am leading a team of BI project managers which is responsible of the Business Intelligence Delivery Roadmap for all business and technical departments of Orange Switzerland. This includes the following activities: corporate performance analysis, project management, vendor management, financing, business analysis, BI datamart &amp; BI software development, organizational change. In short : 2MCHF / 40 projects per year, 6 internal BI project managers, 15 external developers,</p> <p><b>Strategy and Performance Senior Analyst</b>, April 2008 – May 2009 As responsible for Corporate Performance Management for B2C and B2B divisions I am leading the implementation of a business intelligence environment which aims to turn information into more accurate decision-making and higher operational performance. The web-based solution contains the following dashboards: Sales Performance, Back-office/Telephony Activities, Workforce Performance, Supply Chain and Customer Experience.</p> <p><b>Senior Analyst Team Leader</b>, March 2007 - March 2008 As Team Leader I am driving a team of business analysts which provides scorecard and key performance indicators on back-office, telephony, workforce activities for Customer Service. Strong analytical skills, out-of-the-box thinking and a deep business understanding have been keys to define the accurate business requirements.</p>
2006	<p><b>Independent Business Consultant</b>, London, Switzerland. Provided consulting in Internet Marketing / Information Technologies / e-Learning for various companies. Amongst others : InsideTrack (Investment Property, London), ContiFina (Financial Services, Geneva), SwissInterim (Recruitment Agency, Lausanne) and PIXELearning (e-Learning Solutions, UK).</p>
2005	MBA (see Education Summary)
2002 – 2004 ExoSonic <a href="http://www.exosonic.com">www.exosonic.com</a>	<p><b>Founding Partner</b>, EXOSONIC, Financial Solutions Provider - <a href="http://www.exosonic.com">www.exosonic.com</a>, Geneva, Switzerland. As founder of ExoSonic, a Financial Solutions Provider, I contributed to business development, fundraising, and corporate strategy. Moreover as director of Technology and Marketing I initiated and achieved several critical projects. For instance, I launched an Internet Marketing program which led to Merrill Lynch New York purchasing ExoSonic's Financial Solution.</p>
2001 – 2003 ICONMEDIALAB <a href="http://www.iconmedialab.com">www.iconmedialab.com</a>	<p><b>Senior Business Consultant</b>, ICONMEDIALAB, <a href="http://www.iconmedialab.com">www.iconmedialab.com</a>, Switzerland. IconMedialab is a global professional services firm that uses technology to solve complex issues. As Project Leader and System Architect I led various projects including: Proposals, cost analysis, Internet strategy, system architecture, integration, software development for clients like; Hewitt Associates, Rolex, LauraStar.</p> <p><b>Project Leader &amp; System Architect</b>, HEWITT ASSOCIATES, <a href="http://www.hewitt.ch">www.hewitt.ch</a>, Switzerland, 21 months. I was in charge of a team of seven persons that aims to implement a new solution for the management of pension funds (LPP). The project includes organizational change, cost analysis, system specifications and architecture. I was challenged to use my abilities to motivate people in order to reach milestones.</p>
1999 – 2001 ABISSA <a href="http://www.abissa.ch">www.abissa.ch</a>	<p><b>Project Manager</b>, ABISSA, IT Consulting – <a href="http://www.abissa.ch">www.abissa.ch</a>, Renens, Switzerland. As Project Leader or Software Developer I was in charge of crucial software developments: CRM, Business Intelligence, Reporting, Badge Identification systems for the World Economic, booking system for Hewlett-Packard.</p> <p><b>Project Leader &amp; Senior Developer</b>, World Economic Forum, Geneva, Switzerland, 18 months. As Consultant for Abissa Informatique and Project Leader for the World Economic forum, I led the development of a Customer Relationship Management tool which included: proposal, business requirement, system architecture, software development, prototyping, technical enhancements. The client required my participation for future projects like; Business Intelligence and Electronic Badge.</p>
1996 - 1998	<b>Professor Assistant</b> in Physics, EPFL, Switzerland.

## EDUCATION SUMMARY

2005 MBA (full-time)	<a href="#">Master in Business and Administration [MBA]</a> , 14 months, full-time. IE Business School (4 <sup>th</sup> in Europe), <a href="http://www.ie.edu">www.ie.edu</a> , Madrid, Spain.  MBA courses strengthened my knowledge of “best business practices” and today provide me with a powerful combination of financial, business and technological skills.
2002 (part-time)	<a href="#">Master in Management of Technology [MoT]</a> , 12 months, 20 hours/week, two-month project. Lausanne Business School (HEC), McCombs Business School, Austin (US), EPFL, <a href="http://www.epfl.ch/mot">www.epfl.ch/mot</a> .  The objective of this course was to enable entrepreneurs who are concerned with innovation and entrepreneurship to develop skills they will need to foster the creation of new ventures.
2000 (part-time)	<a href="#">Postgraduate in Internet Technologies</a> , 12 months, 4 hours/week & one-month final project. Swiss Institute of Technology (EPFL), <a href="http://www.epfl.ch">www.epfl.ch</a> , Switzerland.  As a professional concerned with new technology issues, I learned how to master the concepts and tools essential for creation of state-of-the-art Internet applications.
1993 – 1999 (full-time)	<a href="#">Master in Physical Engineering</a> , full-time. Swiss Institute of Technology (EPFL), <a href="http://www.epfl.ch">www.epfl.ch</a> , Switzerland.  I developed my competences in Science and Information Technologies and my problem-solving skills at the Swiss Federal Institute of Technology in Lausanne.

## SKILLS

Soft skills	<ul style="list-style-type: none"> <li>- Proven team leader and project manager</li> <li>- Customer driven and goal-oriented team player</li> <li>- Effective problem solver with strong analytical skills</li> <li>- Capable of performing well under pressure.</li> </ul>
Languages	<ul style="list-style-type: none"> <li>- Native French</li> <li>- Fluent English</li> <li>- Business Spanish</li> <li>- Basic German</li> </ul>
Software & Programming	<ul style="list-style-type: none"> <li>- Microsoft Office: Word, Excel, Powerpoint, Access, Visio, Project</li> <li>- Mathematical &amp; Simulation Tools</li> <li>- Java 2 Environment (J2EE), Microsoft Visual .NET, Internet Technologies (HTML, XML, PHP)</li> <li>- Databases (Relational DB, SQL statement, schema)</li> </ul>

## BUSINESS INTERESTS

Corporate Performance Management	Experience > 2 years in TELCO industry Know-how > quantitative/business analysis and technical/BI architecture
Innovation & Entrepreneurship	Experience > 2 years in FINANCE industry Know-how > business plan, fund raising, strategy
IT Management & Governance	Experience > 4 years of Consulting in Organizations Know-how > business requirements, IT architecture, prototyping, implementation

## ADDITIONAL INFORMATION

Orange Top Talent	Selection as Orange Top Talent employee in 2008 and 2009.
European Membership, Sun & Sup, Paxis,	Selection by the European Parliament for a three-year European program on Entrepreneurship (2003-2006, <a href="http://www.sunsup.org">www.sunsup.org</a> ). The goal is to help European start-ups to reach critical size and to enter the European Innovation scene.
ORACLE Prize (Master in MoT)	It rewards the excellence of the diploma work (ExoSonic's business plan) of the Master in Management of Technology for a new venture in the Information Technology domain.
Entrepreneurship Clubs Committee	2005 - IE Entrepreneurship Club, Madrid, Spain. 2004 - MoT Alumni Club, EPFL, Lausanne, Switzerland.
Certificates	IBM WebSphere Workshop & Courses (2002). SUN Java Developer Certificate (2000).
Hobbies	Sciences, History, Squash, Chess.

Available on request : work certificates and references

